

# K & J CONVOY

*A Newsletter for the Drivers of K & J Trucking, Inc.*



Aaron Hatfield sent in this pic of his truck while he enjoyed the gorgeous fall colors in the Adirondack mountains of New York! If you have a fun pic you would like to share, email it to [canderson@kandjtrucking.com](mailto:canderson@kandjtrucking.com).

## NOV. ANNIVERSARIES

STEVE SNOW - 2 (40 YRS)  
LARRY BARKER - 8 (1 YR)  
ROBBY HARKNESS - 15 (4 YRS)  
SCOTT PACKARD - 15 (4 YRS)  
STEVE HOLMGREN - 19 (2 YR)  
JUSTIN HALVERSON - 20 (5 YRS)  
VIRGIL HANSEN - 21 (4 YRS)  
JEANNE DOOLEY - 21 (4 YRS)  
ANDY BOESE - 24 (17 YRS)  
ANDY JACOBS - 27 (10 YRS)

## NOV. BIRTHDAYS

RANDALL KUYPER - 1  
NEAL HINKER - 2  
BRUCE OLSON - 5  
DOC LOVE - 6  
MARSHALL JACKSON - 8  
EVERETT BOSCH - 9  
ROBERT SPITZNAGEL - 13  
RICHARD CLIFFORD - 14  
JUSTIN HALVERSON - 15  
BRANDON HARRINGTON - 18  
ZACH MINDER - 18  
CRAIG ELLINGSON - 19  
KEVIN SCHULZ - 21  
VIRGIL HANSEN - 23  
STEVE HOLMGREN - 25  
SCOTT PACKARD - 25  
JEFF ESCHEN - 26  
STEVE SNOW - 29

## A Word From Accounting

There are a couple of things we need from you as we approach year end. First, if you have moved, please make sure we have your updated address in our system so that your W-2 or 1099 reach you.

For those who utilize company benefits, it is that time of year to be thinking about any changes that you would like to make to your insurance(s).

We will need everyone to fill out a new Benefit Selection Form for 2022 even if you are making no changes from previous year. In the next couple of weeks, you will find your form in your driver mailbox, in the front office, or we can email it to you.

## K&J Acquires MCI

We are so excited to announce that as of November 1 we have acquired Midwest Continental, Inc out of Sioux City, IA. MCI was a 25 truck reefer carrier with 24 drivers. We are looking forward to onboarding each of their drivers throughout the month of November.

Thank you to those of you who have stepped forward with a willingness to be a mentor to these drivers as they learn the ropes at K&J.

MCI's owners shared a commitment to integrity and values in the trucking industry. We look forward to learning their accounts and customers and making K&J an even better, stronger company with their help!

## TIS' THE SEASON FOR TAX PREPARATION...

Owner operators! This is a good time of year to project your annual income and start tax planning with your tax preparer.

NOVEMBER 2022

## A Note From Dispatch

Good November all. Did I just say November. Yuck! I know some of you have seen the white stuff already. More to come I'm sure.

Reminder to California drivers. Many of our shippers will share in the cost of going around bad weather, usually WY and Donner Pass. We must talk to them in regards to the pay prior to making a right or left turn to going around, they will not pay after the fact. If you see a weather system coming that could prevent you from going in a straight line, please contact your dispatcher for the load you are hauling, so that he or she will reach out to the shipper to discuss the pay. Part of the sales pitch to them is that we will still make on time delivery, or worst case same day delivery, so be certain to plan to pick up your load early, or before pull time. Its a difficult sell if we pull late, ask for out of route miles, and then deliver late. That won't sit well when they are asking why we're delivering after the due date of the load.

Happy Thanksgiving when it comes. And of course, it will come quick. We'll take all the workers we can get, and we can't thank you enough for that. We can begin to take requests for the holidays. If you need to be in other places, we very well should be able to get you there. Let us know.

We'll remind you again when it gets closer, but we'll buy a meal for you when you're out there working over Thanksgiving day. It doesn't need to be Turkey, and it doesn't need to be exactly on Thanksgiving day, but a day close by. It doesn't need to be a Turkey sandwich, and it doesn't need to be caviar. Get a good healthy meal, and enjoy on K & J. Its a small token of our appreciation for those willing to work.

Lastly, I look forward to joining forces with MCI. I look forward to the opportunities of working with their new drivers, new customers, and new office personnel. We have much to learn bringing this on, but I certainly look forward to a bigger, faster, stronger K & J in 2023.

Happy Thanksgiving.

*Mike & Dispatch*

## A Note From Dispatch

My calendar tells me hunting season is here. That means Winter is here as well. With that comes cruddy weather conditions. That means everyone needs to become savvier with trip planning. Head out sooner, drive a bit slower, add more following distance and anticipate the motoring public to do some dumb stuff. That includes some drivers of semi-tractor trailer rigs. You may have to start to use the prepaid truck parking to ensure you can get stopped for the HOS as well. Remember that any overage of more than 15 minutes must have an annotation.

The need for the increased following distance is for adequate stopping distance without endangering yourselves or your truck. We have seen an increase in the length of time for repairs because the body shops cannot get parts. Yes, it was the other party's fault, but that does not make the truck get fixed any faster.

Be careful getting out of the units. Use the 3-point contact to get in and out of your truck. Leave your bag with your shower stuff on the floor or seat and grab it after you are safely on the ground. Do not be in a hurry, you are not going to be winning any gold medals for your triple lutz, mohawk sequence, sit spin or shoot the duck moves. There are no judges out there.

Be safe out there while driving and when getting into and out of your tractor or trailer. The most profitable accident is one that you do not have, be with the unit or yourself.

Ducks in a Row and Safe Travels to All.

*Jennifer*